

ROADSHOW 2019

Be relevant and meet the future of real estate

REINSW is on the road again in 2019. From coast to country, from the city to the bush, we're bringing you a program packed with the industry information and networking opportunities you've asked for.

Presenting two sessions, tailored to both property managers and sales agents. REINSW Roadshow will keep you relevant in a changing market.



IMPORTANT
REINSW is the largest of only four industry associations approved by NSW Fair Trading to deliver CPD that satisfies the CPD Guidelines published by the Commissioner of Fair Trading.

Find out more and register at reinsw.com.au/roadshow

ROADSHOW 2019

2 May – 4 July / 18 Locations

PROGRAMME

8.30	Registration*	Tea and Coffee on arrival / Visit sponsor stands
9.00	Session 1	<p>Be relevant and meet the future of real estate <i>Presented by Tim McKibbin and Leanne Pilkington</i> Keeping you relevant in a changing market. Learn how real estate professionals can be relevant at scale.</p>
10.15	Morning Tea	Visit sponsor stands / Lucky door prize draw
10.40	Session 2	<p>Brand and marketing <i>Presented by Imogen Bell and Tara Christianson</i> The essential guide to building your brand online.</p>
11.25	<p>NEW Concurrent Sessions tailored for sales agents and property managers.</p>	<p>Property Management <i>Presented by REINSW Training Team</i> Learn about the significant changes that the Residential Tenancies Amendment Act will impose on your practice. We will review the Domestic Violence Regulation 2018 in force from February this year and other changes to legislation.</p> <p>OR</p> <p>Property Sales <i>Presented by REINSW Training Team</i> Learn about how to complete a valid agency agreement in order to protect your commission, we will explore best practice about underquoting and revision of opinion of price. You will also gain knowledge on effective cause of sale including ready and willing purchasers and situations where more than one agreement maybe in place.</p>
1.00	Close	

*Note schedule variants: Sydney CBD registration from 8am, event concludes 1pm. Sylvania registration from 10am, event concludes 2:30pm.

SPEAKERS



Leanne Pilkington
REINSW President



Tim McKibbin
REINSW CEO



Imogen Bell
Brand and Marketing Specialist



Tara Christianson
Branding Specialist



Nerida Wood
REINSW Training Manager

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